



NEW YORK BUSINESS DEVELOPMENT TEAM

ACCOUNT EXECUTIVE**Sarah Gottheim**

sarahgottheim@savoyassociates.com
212.616.7090 ext. 1487

SALES OPERATIONS MANAGER**Toni Ann Payne**

toniannpayne@savoyassociates.com
212.616.7090 ext. 1482

ACCOUNT MANAGER**Michelle Gersten**

michellegersten@savoyassociates.com
212.616.7090 ext. 1484

ACCOUNT CONSULTANT**Stephanie Kechian**

stephaniekechian@savoyassociates.com
212.616.7090 ext. 1486

ACCOUNT EXECUTIVE**Theresa A. Mantello**

theresamantello@savoyassociates.com
516.249.1502 ext. 1460

ACCOUNT MANAGER**Renee C. Messina**

reneemessina@savoyassociates.com
516.249.1502 ext. 1461

ACCOUNT MANAGER**Stephen Johnston**

stephenjohnston@savoyassociates.com
516.249.1502 ext. 1463

ASSISTANT ACCOUNT CONSULTANT**Matthew Vanni**

matthewvanni@savoyassociates.com
516.249.1502 ext. 1470

ACCOUNT EXECUTIVE**Diane Lazowsky**

dianelazowsky@savoyassociates.com
212.616.7090 ext. 1485

ACCOUNT MANAGER**Lori L. Hughes**

lorihughes@savoyassociates.com
516.249.1502 ext. 1465

ACCOUNT CONSULTANT**Bianca Mann**

biancamann@savoyassociates.com
516.249.1502 ext. 1466

DIRECTOR, PRACTICE LEADER**KEITH P. ZUCKERMAN**

keithzuckerman@savoyassociates.com 516.249.1502 ext. 1462

DIRECTOR, BUSINESS DEVELOPMENT, LI**SCOTT G. STILLMAN**

scottstillman@savoyassociates.com 516.249.1502 ext. 1459

BROKER SUPPORT TEAM**SPECIALTY BENEFITS**

Specialty Small Group
Specialty Large Group
Specialty Service Issues
Worksite Benefits

Michael E. Castrillon
Denisa Friga
Scott R. Blackburn
Jeffrey M. Newman

michaelcastrillon@savoyassociates.com
denisafriga@savoyassociates.com
scottblackburn@savoyassociates.com
jeffnewman@savoyassociates.com

973.377.2220 ext. 1794
212.616.7090 ext. 1494
609.584.8112 ext. 1627
609.584.8112 ext. 1628

EMPLOYER SERVICES AND COMPLIANCE

Senior Employer Services Specialist, ERISA
Director, Employer Services & Compliance

Christine Guzzardo
Colleen T. Patterson

christineguzzardo@savoyassociates.com
colleenpatterson@savoyassociates.com

212.616.7090 ext. 1488
609.584.8112 ext. 1623

SENIOR MARKETS

Medicare Specialist
Director, Consumer & Senior Markets

Daniel M. Droblas
Colin S. Scheifler

dandroblas@savoyassociates.com
colinscheifler@savoyassociates.com

516.249.1502 ext. 1464
973.377.2220 ext. 1773

REGIONAL MARKET CONTACTS

Senior Vice President, Business Development
Regional Sales Director, PA/DE

James J. Lardiere
Christopher Neal Handley

jimlardiere@savoyassociates.com
christopherhandley@savoyassociates.com

973.377.2220 ext. 1802
215.587.0255 ext. 1035