



BROKER COMMISSIONS 2020 PA GROUP BUSINESS

CARRIER	GROUP SIZE	DETAILS	COMMISSION RATE
Aetna	2 to 100	Aetna Funding Advantage	\$37 PEPM
	5 to 50	Southeastern PA Western PA	\$24 PEPM
	51 to 100	Fully-Insured Southeastern PA Central PA	5% 3%
Cigna	All sized groups		Contact your Sales Team.
Eagle HealthPlans	10+ employees	Level-Funded, Self-Insured Minimum Value Plan MEC Plan	\$30 PEPM \$15 PEPM
Independence Blue Cross	1 to 99 employees		\$41 PEPM
	100+		Contact your Sales Team.
Medova Healthcare	All sized groups		Contact your Sales Team.
Nippon Life Benefits	All sized groups		5.0%
		Affiliated Trust	Contact your Sales Team.
UnitedHealthcare	1 to 4 enrolled employees	Small Group Fully-Insured ACA Southeastern PA	\$3 PEPM
	5 to 50 enrolled employees	Western, Northern & Central PA	\$3 PEPM
		Small Group Fully-Insured ACA Southeastern PA	\$37 PEPM New \$32 PEPM Renewal
		Western, Northern & Central PA	\$23 PEPM New \$20 PEPM Renewal
	5+ enrolled employees	All Savers Level-Funded	\$24 PEPM default
	51+		Contact your Sales Team.
WellNet	All sized groups		Contact your Sales Team.

Please note, the producer commissions rates apply to new and renewal business in calendar year 2020 unless otherwise noted.

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