



BROKER COMMISSIONS 2020 NY GROUP BUSINESS

CARRIER	GROUP SIZE	DETAILS	COMMISSION RATE
Aetna	1 to 100 employees		\$20 PEPM
	101+		Up to 5.0%
Cigna	101+ employees		Up to 6.0%
Eagle HealthPlans	101+ FTEs and 50 enrolled	Level-Funded, Self-Insured Minimum Value Plan MEC Plan	\$30 PEPM \$15 PEPM
EmblemHealth	1 to 100 employees		4.0%
	101+		Up to 6.0%
Empire BlueCross BlueShield	1 to 100 employees		4.0%
	101+		Up to 6.0%
Healthfirst	1 to 100 employees		4.0%
HealthPass	1 to 100 employees	EmblemHealth Healthfirst Oscar Oxford	4.0% 4.0% 4.0% 3.75%
HIP	101+ employees		Up to 4.0%
Medova Healthcare	101+ employees	Lifestyle Health Plans MEC Plans	\$30 PEPM \$8 PEPM
New York Health Alliance	1 to 100 employees	MVP HealthCare	3.0%
Nippon Life Benefits	101+ employees		5.0%
Oscar	1 to 100 employees		4.0%
UnitedHealthcare / Oxford	1 to 100 employees		3.75%
	101+		Up to 4.0%

Please note, the producer commissions rates apply to new and renewal business in calendar year 2020 unless otherwise noted.

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