



BROKER COMMISSIONS 2020 DE GROUP BUSINESS

CARRIER	GROUP SIZE	DETAILS	COMMISSION RATE
Aetna	5 to 100	Aetna Funding Advantage	\$37 PEPM
	51 to 100	Fully-insured	5%
Cigna	All sized groups		Contact your Sales Team.
Eagle HealthPlans	10+ employees	Level-Funded, Self-Insured Minimum Value Plan MEC Plan	\$30 PEPM \$15 PEPM
Highmark Delaware	1 to 50 employees		\$39 PEPM
	51 to 100		3.25% (0 - 5% adjustable)
	101+		1 - 5% New Fee on either (a) % of collected premium in year prior to renewal, or (b) revised % of collected premium between 1 - 5% for renewals
Medova Healthcare	All sized groups		Contact your Sales Team.
Nippon Life Benefits	All sized groups		5.0%
		Affiliated Trust	Contact your Sales Team.
UnitedHealthcare	1 to 3 enrolled employees	Small Group Fully-Insured ACA	\$3 PEPM
	4 to 50 enrolled employees	Small Group Fully-Insured ACA	\$33 PEPM New / \$30 Renewal
	15+	All Savers Level-Funded	\$24 PEPM default
	51+		Contact your Sales Team.
WellNet	All sized groups		Contact your Sales Team.

Please note, the producer commissions rates apply to new and renewal business in calendar year 2020 unless otherwise noted.

Donald C. Savoy, Inc. d/b/a Savoy Associates ("Savoy") has made every attempt to ensure the accuracy and reliability of the information provided, however this document is intended for informational purposes only and is subject to change without notice. This document contains confidential and proprietary information which is not to be distributed or disseminated to any third party.