



BROKER COMMISSIONS 2018 PA GROUP BUSINESS

CARRIER	GROUP SIZE	DETAILS	COMMISSION RATE
Aetna	Small Group	Fully-Insured ACA Southeastern PA All Other Counties	\$30 PEPM \$19 PEPM
	5 to 50	Aetna Funding Advantage	\$37 PEPM
	51+	Fully-Insured ACA	\$37 PEPM
Cigna	All sized groups		Contact your Sales Team.
Eagle HealthPlans	10+ employees	Level-Funded, Self-Insured Minimum Value Plan MEC Plan	\$30 PEPM \$15 PEPM
Independence Blue Cross	1 to 99 employees		\$39 PEPM Existing (converts to \$41 PEPM at 2018 renewal date) \$41 PEPM New
	100+		Contact your Sales Team.
Medova Healthcare	All sized groups		Contact your Sales Team.
Nippon Life Benefits	All sized groups		5.0%
		Affiliated Trust	Contact your Sales Team.
UnitedHealthcare	1 to 4 enrolled employees	Small Group Fully-Insured ACA Southeastern PA	\$6 PEPM
	5 to 50 enrolled employees	Western, Northern & Central PA	\$6 PEPM
		Small Group Fully-Insured ACA Southeastern PA	\$35 PEPM New \$30 PEPM Renewal
	5+ enrolled employees	Western, Northern & Central PA	\$23 PEPM New \$20 PEPM Renewal
		51+	All Savers Level-Funded
WellNet	All sized groups		Contact your Sales Team.

Please note, the producer commissions rates apply to new and renewal business in calendar year 2018 unless otherwise noted.

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