



# BROKER COMMISSIONS 2018 NY GROUP BUSINESS

| CARRIER                        | GROUP SIZE                | DETAILS  | COMMISSION RATE        |
|--------------------------------|---------------------------|--|------------------------|
| Aetna                          | 1 to 100 employees        |  | \$24 PEPM              |
|                                | 101+                      |  | Up to 5.0%             |
| Cigna                          | 101+ employees            |  | Up to 6.0%             |
| Eagle HealthPlans              | 101+ FTEs and 50 enrolled | Level-Funded, Self-Insured<br>Minimum Value Plan<br>MEC Plan | \$30 PEPM<br>\$15 PEPM |
| EmblemHealth                   | 1 to 100 employees        |  | 4.0%                   |
|                                | 101+                      |  | Up to 6.0%             |
| Empire BlueCross<br>BlueShield | 1 to 100 employees        |  | 4.0%                   |
|                                | 101+                      |  | Up to 6.0%             |
| Healthfirst                    | 1 to 100 employees        |  | 4.0%                   |
| HealthPass                     | 1 to 100 employees        | Healthfirst<br>Oscar<br>Oxford                               | 4.0%<br>4.0%<br>3.75%  |
| HIP                            | 101+ employees            |  | Up to 4.0%             |
| Medova Healthcare              | 101+ employees            | Lifestyle Health Plans<br>MEC Plans                          | \$30 PEPM<br>\$8 PEPM  |
| New York Health Alliance       | 1 to 100 employees        | MVP HealthCare   | 3.0%                   |
| Nippon Life Benefits           | 101+ employees            |  | 5.0%                   |
| Oscar                          | 1 to 100 employees        |  | 4.0%                   |
| UnitedHealthcare /<br>Oxford   | 1 to 100 employees        |  | 3.75%                  |
|                                | 101+                      |  | Up to 4.0%             |

Please note, the producer commissions rates apply to new and renewal business in calendar year 2018 unless otherwise noted.

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