



# BROKER COMMISSIONS 2018 INDIVIDUAL BUSINESS

NEW YORK CARRIERS	DETAILS	COMMISSION RATE
Oscar		\$8 PMPM (capped at 4 members enrolled)
NEW JERSEY CARRIERS	DETAILS	COMMISSION RATE
AmeriHealth NJ	Advantage and Tier 1 - Open Enrollment	\$20 PCPM
	Local and Preferred Plans - Open Enrollment	\$6 PCPM
	All Special Enrollment Period Business	\$6 PCPM
Horizon Blue Cross Blue Shield of NJ	Advantage	\$9.75 PCPM
	OMNIA	\$21 PCPM
Oscar		\$20 PCPM
PENNSYLVANIA CARRIERS	DETAILS	COMMISSION RATE
Independence Blue Cross	Platinum	1.275%
	Gold	1.7%
	Silver	2.34%
	Bronze/Catastrophic	2.975%
DELAWARE CARRIERS	DETAILS	COMMISSION RATE
Highmark Delaware	New Business - Open Enrollment	\$3 PMPM up to maximum of \$15 per contract
	Special Enrollment Period	\$0
	Renewal Business with issue date of 2017 or earlier	\$5 PMPM up to a maximum of \$25 per contract

Please note, the producer commissions rates apply to new and renewal business in calendar year 2018 unless otherwise noted.

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