



# BROKER COMMISSIONS 2018 DE GROUP BUSINESS

CARRIER	GROUP SIZE	DETAILS	COMMISSION RATE
Aetna	1 to 50 employees	Small Group Fully-Insured ACA	\$22 PEPM
	16 to 50	Aetna Funding Advantage	\$37 PEPM
	51+		Contact your Sales Team.
Cigna	All sized groups		Contact your Sales Team.
Eagle HealthPlans	10+ employees	Level-Funded, Self-Insured Minimum Value Plan MEC Plan	\$30 PEPM \$15 PEPM
Highmark Delaware	1 to 50 employees		\$39 PEPM
	51 to 100		3.25% (0 - 5% adjustable)
	101+		1 - 5% New  Fee on either (a) % of collected premium in year prior to renewal, or (b) revised % of collected premium between 1 - 5% for renewals
Medova Healthcare	All sized groups		Contact your Sales Team.
Nippon Life Benefits	All sized groups		5.0%
		Affiliated Trust	Contact your Sales Team.
UnitedHealthcare	1 to 3 enrolled employees	Small Group Fully-Insured ACA	\$6 PEPM
	4 to 50 enrolled employees	Small Group Fully-Insured ACA	\$23 PEPM New / \$20 Renewal
	15+	All Savers Level-Funded	\$24 PEPM default
	51+		Contact your Sales Team.
WellNet	All sized groups		Contact your Sales Team.

Please note, the producer commissions rates apply to new and renewal business in calendar year 2018 unless otherwise noted.

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