Delta Dental PPO Rates — New York

Monthly rates valid for effective dates of January 1, 2016 through December 1, 2016.

Rates are guaranteed for 12 months from the effective date. Monthly rates are based on the location of the group's headquarters.

PPO — 50% to 100% Employer Contribution												
Plan	Level One Rates					Level Two Rates						
	PPO 1	PPO 2	PPO 3	PPO 4	PPOA	PPOB	PPO 1	PPO 2	PPO 3	PPO 4	PPO A	PPO B
NY Area 1 — Manhattan (New York County)												
Employee Only Employee & 1 Dependent Employee & Family	\$17.76 \$39.08 \$64.38	\$27.78 \$60.81 \$93.43	\$ 40.60 \$ 86.46 \$120.38	\$ 40.60 \$ 89.63 \$130.76	\$ 37.29 \$ 79.41 \$110.57	\$ 37.29 \$ 82.58 \$120.95	\$20.42 \$44.94 \$74.04	\$ 31.95 \$ 69.93 \$107.44	\$ 46.69 \$ 99.43 \$138.44	\$ 46.69 \$103.07 \$150.37	\$ 42.88 \$ 91.32 \$127.16	\$ 42.88 \$ 94.97 \$139.09
NY Area 2 — Greater New York Region (Bronx, King, Nassau, Orange, Putnam, Queens, Richmond, Rockland, Suffolk and Westchester Counties)												
Employee Only Employee & 1 Dependent Employee & Family	\$16.60 \$36.57 \$60.20	\$26.00 \$56.85 \$87.33	\$ 37.96 \$ 80.83 \$112.56	\$ 37.96 \$ 83.78 \$122.28	\$ 34.87 \$ 74.24 \$103.39	\$ 34.87 \$ 77.19 \$113.11	\$19.09 \$42.06 \$69.23	\$ 29.90 \$ 65.38 \$100.43	\$ 43.65 \$ 92.95 \$129.44	\$ 43.65 \$ 96.35 \$140.62	\$ 40.10 \$ 85.38 \$118.90	\$ 40.10 \$ 88.77 \$130.08
NY Area 3 — Upstate Region												
Employee Only Employee & 1 Dependent Employee & Family	\$11.73 \$25.79 \$42.57	\$18.38 \$40.27 \$61.78	\$26.97 \$57.48 \$80.14	\$26.97 \$59.63 \$86.89	\$24.77 \$52.80 \$73.61	\$24.77 \$54.95 \$80.36	\$13.49 \$29.66 \$48.96	\$21.14 \$46.31 \$71.05	\$31.02 \$66.10 \$92.16	\$31.02 \$68.57 \$99.92	\$28.49 \$60.72 \$84.65	\$28.49 \$63.19 \$92.41
PPO Plus Pramiar — 50% to 100% Employer Contribution												

PPO Plus Premier — 50% to 100% Employer Contribution												
	Level One Rates					Level Two Rates						
Plan	PPO Plus Premier 1	PPO Plus Premier 2	PPO Plus Premier 3	PPO Plus Premier 4	PPO Plus Premier A	PPO Plus Premier B	PPO Plus Premier 1	PPO Plus Premier 2			PPO Plus Premier A	
NY Area 1 — Manhattan (New	York Count	y)										
Employee Only Employee & 1 Dependent Employee & Family	\$22.13 \$48.74 \$80.21	\$ 34.60 \$ 75.80 \$116.52	\$ 50.55 \$107.66 \$149.93	\$ 50.55 \$110.60 \$161.37	\$ 43.85 \$ 93.38 \$130.05	\$ 43.85 \$ 96.32 \$141.49	\$25.45 \$56.05 \$92.24	\$ 39.79 \$ 87.17 \$134.00	\$ 58.13 \$123.81 \$172.42	\$ 58.13 \$127.19 \$185.58	\$ 50.43 \$107.39 \$149.56	\$ 50.43 \$110.77 \$162.71
NY Area 2 — Greater New York Region (Bronx, King, Nassau, Orange, Putnam, Queens, Richmond, Rockland, Suffolk and Westchester Counties)												
Employee Only Employee & 1 Dependent Employee & Family	\$21.61 \$47.67 \$78.43	\$ 33.80 \$ 74.11 \$113.97	\$ 49.41 \$105.31 \$146.63	\$ 49.41 \$108.17 \$157.80	\$ 42.86 \$ 91.35 \$127.19	\$ 42.86 \$ 94.21 \$138.36	\$24.85 \$54.82 \$90.19	\$ 38.87 \$ 85.23 \$131.07	\$ 56.82 \$121.11 \$168.62	\$ 56.82 \$124.40 \$181.47	\$ 49.29 \$105.05 \$146.27	\$ 49.29 \$108.34 \$159.11
NY Area 3 — Upstate Region												
Employee Only Employee & 1 Dependent Employee & Family	\$16.36 \$35.82 \$52.17	\$24.03 \$52.60 \$80.95	\$ 35.26 \$ 75.11 \$104.72	\$ 35.26 \$ 77.17 \$112.41	\$30.58 \$65.15 \$90.83	\$30.58 \$67.21 \$98.52	\$18.81 \$41.19 \$60.00	\$27.63 \$60.49 \$93.09	\$ 40.55 \$ 86.38 \$120.43	\$ 40.55 \$ 88.75 \$129.27	\$ 35.17 \$ 74.92 \$104.45	\$ 35.17 \$ 77.29 \$113.30

Participation requirements - employer paid plans (50% to 100% employer contribution)

- 75% of all eligible employees (excluding those with dental coverage elsewhere) must be enrolled. Enrollment may not be less than 5 for the duration of the contract term.
- 50% of eligible employees with dependents must enroll their eligible dependents.

PPO Minimum Participation Base Plans — 0% to 49% Employer Contribution									
Plan	Level O	ne Rates	Level Two Rates						
I Idii	PPO MPB1	PPO MPB2	PPO MPB1	PPO MPB2					
NY Area 1 — Manhattan (New York County)									
Employee Only Employee & 1 Dependent Employee & Family	\$ 36.21 \$ 79.26 \$121.81	\$ 52.96 \$112.73 \$156.95	\$ 41.64 \$ 91.15 \$140.08	\$ 60.90 \$129.64 \$180.49					
NY Area 2 — Greater New York Region (Bronx, King, Nassau, Orange, Putnam, Queens, Richmond, Rockland, Suffolk and Westchester Counties)									
Employee Only Employee & 1 Dependent Employee & Family	\$ 32.09 \$ 70.21 \$107.89	\$ 46.90 \$ 99.82 \$139.03	\$ 36.90 \$ 80.74 \$124.07	\$ 53.94 \$114.79 \$159.88					
NY Area 3 — Upstate Region									
Employee Only Employee & 1 Dependent Employee & Family	\$22.72 \$49.74 \$76.32	\$33.35 \$71.03 \$98.70	\$26.13 \$57.20 \$87.77	\$ 38.35 \$ 81.68 \$113.51					

PPO Plus Premier Minimum Participation Base Plans — 0% to 49% Employer Contribution									
	Level O	ne Rates	Level Two Rates						
Plan	PPO Plus Premier MPB1	PPO Plus Premier MPB2	PPO Plus Premier MPB1	PPO Plus Premier MPB2					
NY Area 1 — Manhattan (New York County)									
Employee Only Employee & 1 Dependent Employee & Family	\$ 41.13 \$ 90.05 \$138.40	\$ 60.16 \$128.07 \$178.32	\$ 47.30 \$103.56 \$159.16	\$ 69.18 \$147.28 \$205.07					
NY Area 2 — Greater New York Region (Bronx, King, Nassau, Orange, Putnam, Queens, Richmond, Rockland, Suffolk and Westchester Counties)									
Employee Only Employee & 1 Dependent Employee & Family	\$ 36.55 \$ 79.96 \$122.87	\$ 53.41 \$113.69 \$158.34	\$ 42.03 \$ 91.95 \$141.30	\$ 61.42 \$130.74 \$182.09					
NY Area 3 — Upstate Region									
Employee Only Employee & 1 Dependent Employee & Family	\$25.87 \$56.65 \$86.91	\$ 37.97 \$ 80.88 \$112.41	\$29.75 \$65.15 \$99.95	\$ 43.67 \$ 93.01 \$129.27					

Participation requirements - minimum participation base plans (0% to 49% employer contribution)

- 25% of all eligible employees (excluding those with dental coverage elsewhere) must be enrolled. Enrollment may not be less than 2 for the duration of the contract term.
- Employer must provide payroll deduction.

This information is intended to coordinate with the Delta Dental Small business Program marketing brochure. Please reference the marketing brochure and the accompanying insert for information on benefit copayments, deductibles, maximums, limitations and exclusions, eligible industries and program guidelines.

Eligible/Ineligible Industries

Most businesses qualify for Level One rates. However, please consult the following listing to determine if your business qualifies for Level One or Level Two rates:

Eligible Industries

Level One	SIC code
Advertising (except Misc. not classified	d #7319) 7311-731
Agriculture, Forestry, Fishing (except	
seasonal employees)	0100-099
Auto Rental Agencies	7513-751
Automobile Parking Services	752
Building Maintenance/Equipment Re	ntal 7349-735
Collection Agencies & Credit	
Reporting Services	7322-732
Communication (Radio, Telephone,	
TV/Radio Broadcasting)	4800-489
Community Service Organizations/	
Social Services	8300-849
Computer Programming & Related Se	
Construction Contractors	1500-179
Direct Mailing, Reproductions,	
Secretarial Services	7331-733
Disinfecting & Pest Control Services	734
Electrical Repair (Radio, TV, A/C,	
Refrigerator)	7622-762
Engineering & Management Services	8711-874
Finance (Banks, Securities, Credit Age	•
Funeral Services & Crematories	726
Furniture Repair/Reupholstery	764
Government-Funded Groups	8300-849
Hospitals	8062-806
Independent Auto Repair & Services	7532-759
Laundry/Garment Services/Shoe	7211 7210 /725
Repair Shops	7211-7219/725
Manufacturing (except Jewelry	2000 200
Manufacturing) Manufacturing (Chemicals, Allied	2000-269
and Other Products)	2810-399
Mining, Oil and Gas Extraction	1000-149
Misc. Computer Services	737
Misc. Repair (Welding, etc.)	7692-769
Museum Art Galleries & Gardens	8412, 842
News Syndicates	7384, 738
Photofinishing Labs	738+, 738
Printing & Publishing	2700-279
Public and Private Schools	8200-829
(Elementary & High School)	0200 02)
Public Administration (Cities, Countie	29
Police, etc.)	9000-9720, 9722-999
Retail	5200-5510, 5610-5699
	5712-5736, 5912-599
Transportation	4000-479
Security Systems, Detectives, Armored	
Utilities	4900-499
	5000-519

Level Two	SIC code
Advertising, Misc. not classified	7319
Amusement, Recreation & Entertainment	7800-7999
Auto Dealerships	5511-5599
Hotels	7000-7099
Insurance Carriers/Brokers	6300-6499
Jewelry Manufacturing	3911-3915
Legal	8100-8199
Management Carve-out (regardless of industry)	9999
Medical Groups 8000-8059 8	£ 8082-8099
Photographic Studios	7221
Real Estate	6500-6799
Restaurants	5800-5899
Religious Organizations	8661
Tax Return Preparation Services/Misc.	
Personal Services	7291-7299
Watch, Clock & Jewelry Repair	7631
Ineligible Industries	SIC code
Associations and Trusts ¹ (except #8661)	8600-8699
Beauty & Barber Shops	7231-7241
Dentist offices, Dental Labs and	
Medical Labs 8021	8071, 8072
Employment Agencies	7361-7363
High Turnover ²	Varies
International Affairs	9721
Misc. Business Services	7389
Misc. Services not elsewhere classified	8999
Private Households	8811
Seasonal Employees (Christmas/Part-time help)	No SIC
Seasonal Employees (Agriculture)	0761-0783

- **1** Management and the Administrative staff of Associations and Trusts are eligible under Level 1. Use SIC Code 8741.
- **2** A business has "high turnover" if 20% or more of the average number of its employees during the past 12 months were newly hired for reasons other than the growth of the business.